

**Causal Root Analysis for More Informed Business Decisions**

Learning the true cause-effect drivers of quality and performance to scale impact across automotive and manufacturing operations

## Client Challenge

A major automotive enterprise's Chief Data Office (CDO) team was growing frustrated with the quality of Machine Learning (ML) outputs used to support manufacturing and operational decisions. Many model variables showed minimal causal relevance to real production or quality issues. Models frequently failed to achieve the desired outcomes, leading to misdiagnosed problems, recurring defects, and subpar returns.

## Key Objectives

These challenges exposed the need for a causal analysis approach that could be applied across multiple manufacturing processes, plants, and business units to:

- Ensure insights aligned with the true causal drivers of quality, performance, and operational outcomes
- Address inconsistencies and ensure analysis directly supported key business goals
- Develop a methodology that could be repeated for different problems across the organization, enabling consistent success at scale

## The AI Collaborator Solution

AI Collaborator assembled a specialized team of Ph.D.-level causal analysis experts to work alongside the client. This collaboration laid the foundation for multiple high-value initiatives across manufacturing and automotive operations.

### Key elements of the solution included:

- ✓ Knowledge Graphs
- ✓ Causal Bayesian Networks
- ✓ Proof of Concept (POC) Causal Framework
- ✓ Synthetic Data and Benchmarking

## Client Outcome

The collaboration with our client paved the way for increased trust in AI-driven decision-making, fostering a more confident and outcome-focused approach to deploying advanced analytics at the enterprise scale.

-  With clear causal insights, the client's teams gained a deeper understanding of how to allocate resources and refine strategies.
-  They recognized a significant boost in campaign performance when utilizing smart segments.
-  The newly created framework and best practices now serve as a model for tackling additional high-priority use cases across the organization.

*"The partnership on the causal work has been a win as we build muscle in this area. There's quite a bit we've accomplished in capability development and demonstration."*

— Head of Advanced Analytics CoE (AACE), Chief Scientist for AI/ML and Operations Research

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